



## Central States Health & Life Co.

*“We believe we’re saving approximately 25 percent when compared to the Credit Division’s charge for our shared mainframe. Additionally, we’ve projected that our costs are between 20 percent and 35 percent of the expense the Credit Division would incur if running their own mainframe.”*

*Eric Kennedy, CIO, Central States of Omaha*

### Highlights:

- Reduced IT costs
- Required no retraining of endusers
- Protected investment in mainframe applications
- Enabled integration of new applications and affordable scalability for future growth

### Leveraging mainframe applications to reduce costs

Central States Health & Life Co. of Omaha (CSO) is a supplemental health and life insurance company specializing in credit protection markets. When the Agency Division of CSO decided to move off of its mainframe, its sister division, the Credit Division, was left wondering what options it had.

With the arrival of open systems that offer better performance and lower cost of operations, CSO’s Credit Division knew it was important to integrate new applications with its existing mainframe applications, while leveraging its original investment in applications that had been developed on the mainframe over many years. So it began the process of migrating its IBM® CICS® application servers and COBOL-based applications from the mainframe to open systems.

“The transition went very well,” says Eric Kennedy, CIO at Central States of Omaha. “This was especially true for our users as they did not need new training. The transition was seamless to them.”

CSO used UniKix™ Transaction Processing Environment and UniKix™ Batch Processing Environment software from Clernity to migrate 220 online programs and 350 batch programs. The migration project also involved 90 VSAM files, 150 screens, 45 batch jobs, and 220 transactions.

Clerity’s software provides an affordable alternative to IBM CICS environments that runs existing IBM CICS transactions largely unchanged, with mainframe-equivalent or better performance and reliability. Kennedy notes that excellent support from Clernity was a key factor in making the transition to the open environment very smooth. Another important factor was the three-week custom training and consulting session hosted by Clernity’s services team.

In addition to reducing costs, the new system speeds up batch processing and online response. The Clernity solution enabled CSO to keep the value of its proven IBM CICS applications while dramatically reducing the costs associated with mainframes.

## About Clerity

Clerity is a leading full-service provider of legacy migration, modernization, and optimization solutions. Drawing from over 16 years of experience, Clerity recognizes that companies have significant investments in core applications and procedures and provides a wealth of low risk, high value tools, technology, and services to reduce IT costs without sacrificing current functionality and service level agreements. Headquartered in Chicago, Illinois with offices worldwide, Clerity has customers in all in major countries, including some of the largest financial services ISVs and Fortune-class end users.

Learn how Clerity can provide an evolutionary path forward for your application and data environments at [www.clerity.com](http://www.clerity.com).



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