

Clerity ISV Program



Highlights:

- Expand your market and protect your install base by providing a highly scalable, open systems offering
- Reduce customer TCO by eliminating recurring mainframe license fees; close the TCO gap of your competitors' non-mainframe solution offering
- Preserve and enhance your significant application investment
- Maintain a single code base for both mainframe and open systems versions; facilitating development and support
- Avoid risks inherent with rewriting

Quickly move mainframe applications to open systems

"Migrating our established Bankway application to an open systems platform enables us to help our customers establish their core banking systems on a more cost-effective, high performance IT system. This has allowed us to assist a significant number of customers who are looking for ways to better manage and lower the cost of their computing environment, while achieving strategic business objectives."

Mark Viselli, Senior VP of New Business Development, Metavante

As the market continues to evolve, reducing cost-per-transaction and total cost of ownership (TCO) has never been more important. Your customer base may be extremely satisfied with the functionality and support levels your current software offering delivers, but challenged by the high cost of maintaining software on the mainframe. Offering your customers an open systems-based option will decrease the likelihood they will switch to an alternative solution.

With the Clerity™ Independent Software Vendor (ISV) Program, ISVs now have the ability to quickly expand their market potential by providing cost-efficient, open systems platform releases. Backed by comprehensive support, robust UniKix mainframe rehosting software, and a service team with an average of over 16 years of experience on mainframe and open systems, the Clerity ISV Program from Clerity provides a clear path forward for mainframe-centric software packages.

Robust enterprise framework

UniKix mainframe rehosting software provides a robust, secure alternative environment for administering, developing, and deploying IBM® CICS® transactions, IBM® IMS® applications, batch and related programs natively on open systems environments including IBM® AIX®, HP-UX, Oracle® Solaris™, Linux®, and Linux on IBM® System z® servers.

- UniKix™ Transaction Processing Environment (UniKix TPE) software is a high-performance online transaction processing (OLTP) environment.
- UniKix™ Batch Processing Environment (UniKix BPE) software provides core middleware for the administration, execution, and management of batch workloads, as well as a framework for integrating related batch tools.

Being a native solution, UniKix software eliminates the need for customers to license costly IBM® z/OS® or IBM® z/VSE® operating systems in conjunction with an ISV application.

Flexible release and licensing options

Given the strong compatibility between UniKix technology and mainframe environments, one code base can be efficiently maintained for both mainframe and open systems platforms. Several ISVs in the Clerity ISV Program continue to offer their customers choice between mainframe and open systems releases.

Through a Clerity ISV Program sublicensing agreement, UniKix TPE and UniKix BPE software are bundled with your ISV application, thus delivered transparently to your end-user customers. UniKix TPE and BPE technology can also be deployed under an Application Service Provider (ASP)-based model where an ISV application is provided to end-user customers through a fee-for-service offering under an ASP relationship.

Clerity ISV “Welcome Package”

Based off a long history of collaborative UniKix software and ISV application deployments, Clerity has developed an ISV “Welcome Package” to assist in affordably transitioning mainframe-based packages.

Highlights of this package, offered at \$25,000 USD, include:

- Up to three (3) UniKix TPE and UniKix BPE software licenses for internal development, testing, and support use per platform.
- One week of UniKix technology product training onsite at Clerity’s Phoenix Development Center for up to 6 students.
- Complimentary year-1 development support contract (development support is only \$5,000 USD each year thereafter).
- A Clerity™ 3270 Pathway software license to enable developers to build Java-based, application front-ends if desired.

Internal-use UniKix software licenses for demonstration, development, and support purposes can also be provided free of charge.

ISV Program support options

An ISV support agreement is put in place prior to commencing a rehost to allow ISV Program members to initiate support calls through Clerity’s Support Center and receive UniKix TPE and UniKix BPE technology support, download patches, etc. Either Standard or Premium support levels are offered, based on requirements.

- Standard support allows for two (2) authorized contacts; local business hours for telephone, and online support 12x5; four (4) business hour response for Priority 1 (urgent) requests; online incident submission and tracking; software updates and patches; access to online self-solve resources.
- Premium support allows for three (3) authorized contacts per 8-hour shift; 24/7 coverage with live call transfer for Priority 1 (urgent) requests; plus all the other features of Standard support.

Under the UniKix ISV Program, members provide “first level” UniKix TPE and BPE support, which includes diagnosing licensing problems and gathering error log information to provide to Clerity support experts when appropriate.

Getting started

Clerity has a range of complimentary services to assist in the evaluation of its ISV Program and related technology. A brief Application Summary Form can be completed early in the process to provide a free study of financial and technical feasibility and an initial effort estimate if appropriate.

Once you decide to move forward, Clerity can perform the application rehost under a fixed-price services contract or consult with your project leads during the migration on a time-and-material based “as needed” basis. Clerity infrastructure experts can also assist with hardware sizing and configuration options, as well as develop drop ship hardware packages for end user customers if desired.



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